

Keyflow Product Pricing

Worldwide SRP

January 1, 2005

Information set forth is deemed to be reliable, but no representation is made to the accuracy thereof. All prices are subject to change.

This price list replaces any versions dated prior to January 1, 2005

Company Confidential

Product Orders Guidelines

Effective Immediately (01/01/05)

Order Acceptance

The Global 360 Pricing Philosophy

Global 360, Inc. is moving to a more simplified approach to licensing and pricing. Client/Server pricing is no longer available. All pricing is now based on a concurrent user licensing model. Options that were previously offered at an additional charge are now bundled with every system purchase.

Orders must be for product and the Investment Protection Program (IPP) only. This pricelist does not include pricing for training or consulting services – please call for a custom quote for services. We will not accept any orders that are contingent upon delivery of feature/function enhancements.

Keyflow Licensing

- All customers are allowed a free test system (10 seat system). Annual IPP must be
 paid on test systems. Test systems are intended for non-production use, and are
 used to validate new applications, general releases, IPP releases and/or patches prior
 to use in production.
- There is no longer a charge for additional servers.
- There is a 10-seat minimum on all systems.
- All licenses will now include 4-Hour Refresh Rate, ProForms, and the Enterprise Option (provides clustering).
- All IPP programs are now upgraded to iCarePlus Plus/Global 360 IPP.

Order Requirements

Purchase Order

- Signed Purchase Order on Company letterhead
- Bill To and Ship To Addresses
- End User Company Name as well as Primary Contact, Address, Telephone and Email Address.
- Terms: Net 30

Product Specific Requirements

Microsoft Exchange 5.5 or Lower

- Microsoft Exchange Site Name (case sensitive, up to 64 characters)
- Number of users
- IPP term

Microsoft Exchange 2000 & Exchange 2003

- Microsoft Exchange Organizational Name
- Number of users
- IPP term

Optional Modules

Keyflow Metrics Builder

- A Web reporting application which can be installed 'Out of the Box'.
- .NET Web application which runs on a Windows 2003 server or a server that has the .NET framework (v1.1) installed on it.
- Crystal reports is required
- Sold as a separate module

Investment Protection Program (IPP)

- Required with all license sales
- Payable annually in advance
- Renewals must be received prior to the expiration date
- For new orders IPP begins at the date of purchase
- For add-on orders IPP must be coterminous, please prorate the new IPP cost accordingly.
- IPP must cover all products. Clients may opt to deactivate licenses if they require a
 decrease in their current license count note, end users will need to repurchase
 these licenses if their needs increase.
- IPP is a non-refundable service
- Customers who have expired IPP but would like to become current must:
 - 1. Purchase annual IPP going forward and;
 - 2. Pay back IPP <u>OR</u> an upgrade fee of 15% of current list pricing on license configuration whichever is less expensive to the end-user.

Note: If IPP is not renewed prior to the expiration date, the IPP agreement expires, the enduser receives no product upgrades, and loses access rights to the Global 360 Technical Support website and support staff.

Shipping

- Standard order processing time for clean orders is 48hrs.
- New orders receive product media and license keys, IPP renewals receive revised license keys via email only. Please make note on the purchase order how you would like licenses to be shipped, via email or via diskette – please provide an email address.
- Rush service is available for a \$50.00 fee.
- Replacement for licenses, lost keys etc. is \$250.00

Contact Information

Orders:

eMail orders to: Orders@Keyfile.com.

Fax orders to: 603-888-3104

Quotes & Licensing:

For assistance with quotes, special pricing, licensing, shipping inquiries, etc. feel free to contact anyone below:

- Email <u>Orders@Keyfile.com</u>
- Email Carol.Kernich@Global360.com or call 603-459-0953
- Email <u>Pamela.Sutela@Global360.com</u> or call 603-459-0952

Technical Support:

For technical support inquiries please email Support@Keyfile.com or call 603-459-0900.

Keyflow Pricing Tables

| Keyflow – Product Pricing | | |
|--|-----------------------|---------------------|
| Quantity | List Price / Per User | Part Number |
| 10-14 | \$1,595 | |
| 15-24 | \$1,356 | |
| 25-49 | \$1,152 | |
| 50-74 | \$932 | |
| 75-99 | \$839 | SW-Keyflow |
| 100-174 | \$695 | |
| 175-249 | \$608 | |
| 250-500 | \$529 | |
| Over 500 | \$454 | |
| Additional Server | \$0 | SW-Keyflow-Server+ |
| | \$5995 | SW-Keyflow-Metrics |
| | | |
| | | |
| Keyflow IPP – Maintenance Pricing | | |
| Quantity | List Price / Per User | Part Number |
| 10-14 | \$319 | |
| 15-24 | \$271 | |
| 25-49 | \$230 | |
| 50-74 | \$186 | _ |
| 75-99 | \$168 | MT-Keyflow |
| 100-174 | \$139 | _ |
| 175-249 | \$122 | _ |
| 250-500 | \$106 | _ |
| Over 500 | \$91 | |
| Additional Server | \$0 | MT-Keyflow-Server+ |
| | \$1199 | MT-Keyflow-Metrics |
| | | |
| Keyflow – Upgrade Pricing | | |
| Quantity | List Price/ Per User | Part Number |
| 10-14 | \$239 | _ |
| 15-24 | \$203 | _ |
| 25-49 | \$173 | _ |
| 50-74 | \$140 | SWU-Keyflow |
| 75-99 | \$126 | |
| 100-174 | \$104 | _ |
| 175-249 | \$91 | _ |
| 250-500 | \$79 | _ |
| Over 500 | \$68 | |
| Additional Server | \$0 | SWU-Keyflow-Server+ |
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Note 1 – ProForms and the Enterprise Option are included at no additional charge.

Note 2 – Keyflow comes standard with a 4-hour refresh rate.